



# Smarter Scaling: Five Cost-Saving Benefits of IO-Link Sensors for Condition Monitoring

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A growing demand for 24/7, real-time visibility across industrial operations is pushing manufacturers to rethink their data collection strategies. In today's complex, large-scale systems, having fast and accurate insights into asset health is crucial to prevent unscheduled downtime and keep production lines running smoothly. However, expanding monitoring systems often comes with significant expenses that can strain budgets. That's where IO-Link comes in, an internationally standardized communication protocol (IEC 61131-9), which tackles these challenges by enabling efficient, bidirectional data exchange between sensors and control systems. Below are five key ways IO-Link sensors provide scalable, adaptable, and cost-effective condition monitoring.

### **#1 Reduce Hardware Expenses**

Traditional sensor installations involve complex wiring and high hardware costs, limiting sensor deployment to only critical assets. IO-Link sensors bypass these obstacles by using a streamlined digital interface with simple, unshielded M12 cables, significantly lowering cabling expenses. Traditional analog-to-digital converters and costly PLCs are being replaced with low-cost IO-Link sensors and Masters that can connect multiple sensors—often up to eight—into a single network node. This cost-effective setup allows manufacturers to extend condition monitoring across entire production lines, capturing more data points without escalating costs.

### **#2 Streamline System Integration**

Modern factories often combine legacy infrastructure with newer, data-intensive platforms, creating an environment that demands broad compatibility. IO-Link addresses this challenge by using a dedicated IO-Link communication protocol between the sensor and the IO-Link Master. The Master then seamlessly translates sensor data into your choice of up to 16 different fieldbus or industrial Ethernet protocols, enabling integration with existing data management systems or the cloud without major network overhauls. Through this flexible architecture, real-time sensor insights can flow from the factory floor directly to higher-level systems—even cloud-based platforms—so users can expand monitoring capabilities in a phased, cost-effective manner.

### **#3 Simplify Deployment and Reduce Labor Costs**

IO-Link architecture is revolutionizing the way we think about deploying monitoring solutions on the factory floor. Traditional methods often involve lengthy installation processes that disrupt production schedules and drive up labor costs. In contrast, IO-Link's plug-and-play connectivity and auto-parameterization features allow sensors to be installed and configured in minutes.

Settings—stored locally on the sensor or in the IO-Link Master—load automatically whenever a sensor is connected, drastically reducing the need for manual programming. Moreover, you can remotely configure sensors through the IP address of the IO-Link Master, granting technicians the ability to tweak or troubleshoot settings from anywhere on the network. Automatic configuration of outputs and easy replication of common setups shorten commissioning periods, accelerate device swaps or upgrades, and reduce labor demands.

#### **#4 Lower Maintenance Costs with Real-Time Data**

Pinpointing equipment issues often involves translating analog signals into usable information, which can require specialized knowledge or additional hardware. IO-Link simplifies the process by transmitting digitized process data directly from the sensor, making asset health insights available in real time. Maintenance teams no longer need to rely on advanced analysts to interpret raw readings; they gain immediate visibility into parameters such as vibration levels, temperature, or error codes through the same IO-Link channel. This faster access to useful information helps teams address faults more rapidly, minimize downtime, and control maintenance costs.

#### **#5 Future-Proof Investments with Open Standards**

New tech trends can render even the latest equipment obsolete if it isn't designed to adapt. IO-Link safeguards your investment by being an open standard, supported by more than 20 manufacturers of IO-Link Masters and network hubs. This vibrant ecosystem "speaks" all the major fieldbus languages and industrial Ethernet protocols, including MQTT for direct cloud integration. Firmware updates for both sensors and IO-Link Masters further enhance flexibility by allowing new protocols—or enhancements to existing ones—to be supported as they emerge, without the need to replace hardware.

Nearly all major PLC manufacturers now offer IO-Link natively, and the protocol is compatible with numerous fieldbus systems right out of the box. This broad support ensures that IO-Link-enabled devices will continue to integrate smoothly as industrial standards and communication technologies evolve. In fact, by the end of 2024, more than 50 million IO-Link devices were operating in the field worldwide, underscoring the standard's rapid global adoption and long-term viability for modern industrial applications.

#### **Conclusion**

IO-Link's standards-based framework offers significant cost savings by expanding condition monitoring beyond critical assets, simplifying integration and deployment, reducing maintenance expenses, and future-proofing investments. By leveraging IO-Link sensors, manufacturers can achieve deeper operational insights, enhance preventive maintenance strategies, and improve overall asset performance without incurring prohibitive costs. For more information on how IO-Link can enhance your data-driven insights and overall productivity, explore [PCB's Model 674A91 IO-Link Accelerometer](#).



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